



Monitoring Sales Representative

YJT is looking for an ambitious, self-motivated representative to sell YJT's monitoring solutions. Our monitoring practice has grown over the last ten years, and we are confident that there is no better package on the market. Now we just need someone to help us spread the word! Our expertise in all areas of IT has helped us build a Monitoring division that has serviced hundreds of clients, but we are looking to expand even further.

Duties and Responsibilities

The duties and responsibilities of the **Monitoring Sales Representative** will include:

- Learning and fully understanding YJT's monitoring offering
- Creating a pipeline of potential clients
- Meeting with potential clients to assess their business needs
- Working with the Monitoring team to craft custom solutions
- Generating and delivering proposals
- Strong willingness to travel (both locally and internationally)

Qualifications

- Bachelor's degree with a minimum 3.3 GPA
- 1+ year practical sales experience in a high pressure environment
- Strong, broad-ranging technical background
- Exceptional communication skills (both written and verbal)
- High attention to detail
- Incredible organization
- Ability to multitask
- Outgoing, social personality